

今天要講什麼

- Web 2.0 血淚談
- Web3 血淚談
- QA
- 工商時間

我是誰

- Dinngo Co-founder
 - Dinngo Exchange
 - Furucombo
 - Protocolink
 - Soji
- 2013 賣 Bitcoin，2017 開始做 DeFi
- Speaker @ EthCC 4 & 5

Web 2.0 血淚談

- 做產品

- 速度慢
- 成熟的科技
- 解決方案很多，有錢都能解決問題
- 融資環境成熟，客群成熟

- 融資

- 投資人不一定是專家
- DD 很花時間
- 流程很長很慢
- (有時候) 很區域性

Web3 血淚談

- Dinngo Exchange
- Furucombo
- Protocolink
- Soji

Web3 血淚談 - Dinngo Exchange

The screenshot displays the Dinngo Exchange interface for the ETH/USDT market. At the top, the current price is 178.86330000, with a 7.37% increase. The interface includes a candlestick chart for the past 24 hours, an order book on the right, and a trading panel at the bottom left. A search overlay is visible in the foreground, listing tokens like ETH, PAX, and PAXG.

Market Data:

- ETH/USDT: 178.86330000 (+7.37%)
- HIGH: 191.614500
- LOW: 174.903300
- VOL: 1299.7062

Order Book:

Price	Amount	Total
187.719	0.0823	15.4492737
187.4355	0.0714	13.3828947
187.3935	0.0743	13.92333705
186.1545	0.0825	15.35774625
182.002	0.3261	59.3508522
180.2648	0.3173	57.19802104
179.477	0.3301	59.2453577
178.8633		≈ USD \$178.96017
168.34	0.0873	14.696082
167.0385	0.0797	13.31296845

Trading Panel:

- Order Type: LIMIT
- Buy Price: 168.34000000 (≈ USD \$168.43117)
- Buy Amount: 0.0873 (ETH)
- Total: 14.69608200 (USD)
- Button: Buy ETH

Search Overlay:

Token	Price	Volume	Change
ETH (Ethereum)	178.8633	1299.7062	+ 7.37%
PAX (Paxos)	1.0017	0.7713	+ 0.07%
PAXG (Paxos Gold)	1580.01	13.272	- 0.47%

Web3 血淚談 - Furucombo

- 2021/3 上線
- 交易量：50 億美金
- 連結主流 L1 / L2 的 finance protocols
- 從小白到專業交易員

Web3 血淚談 - Furucombo

The screenshot displays the Furucombo interface for a multi-step swap. The top navigation bar includes 'Create', 'Invest', 'Learn', 'Lending Dashboard' (marked as NEW), and 'Buy Crypto'. The interface is set to the 'Ethereum' network. On the left, the 'Initial Funds' section lists the assets being swapped: AAVE (10.020040080160320641), CRV (100.200400801603206412), ETH (1.002004008016032064), and WBTC (0.1002004). Below this, the 'You will receive' section shows the output: aEthDAI (4833.68) and an 'Estimate point received' of 981. The central part of the interface features three 3D cube icons representing the swap steps. On the right, the swap flow is detailed in three panels: 1. 'Multi Swap' on Uniswap V3, where ETH, WBTC, AAVE, and CRV are swapped for 4833.68 USDC. 2. 'Swap Token' on Paraswap, where the 4833.68 USDC is swapped for 4833.68 DAI. 3. 'Deposit' on Aave V3, where the 4833.68 DAI is deposited to receive 4833.68 aEthDAI.

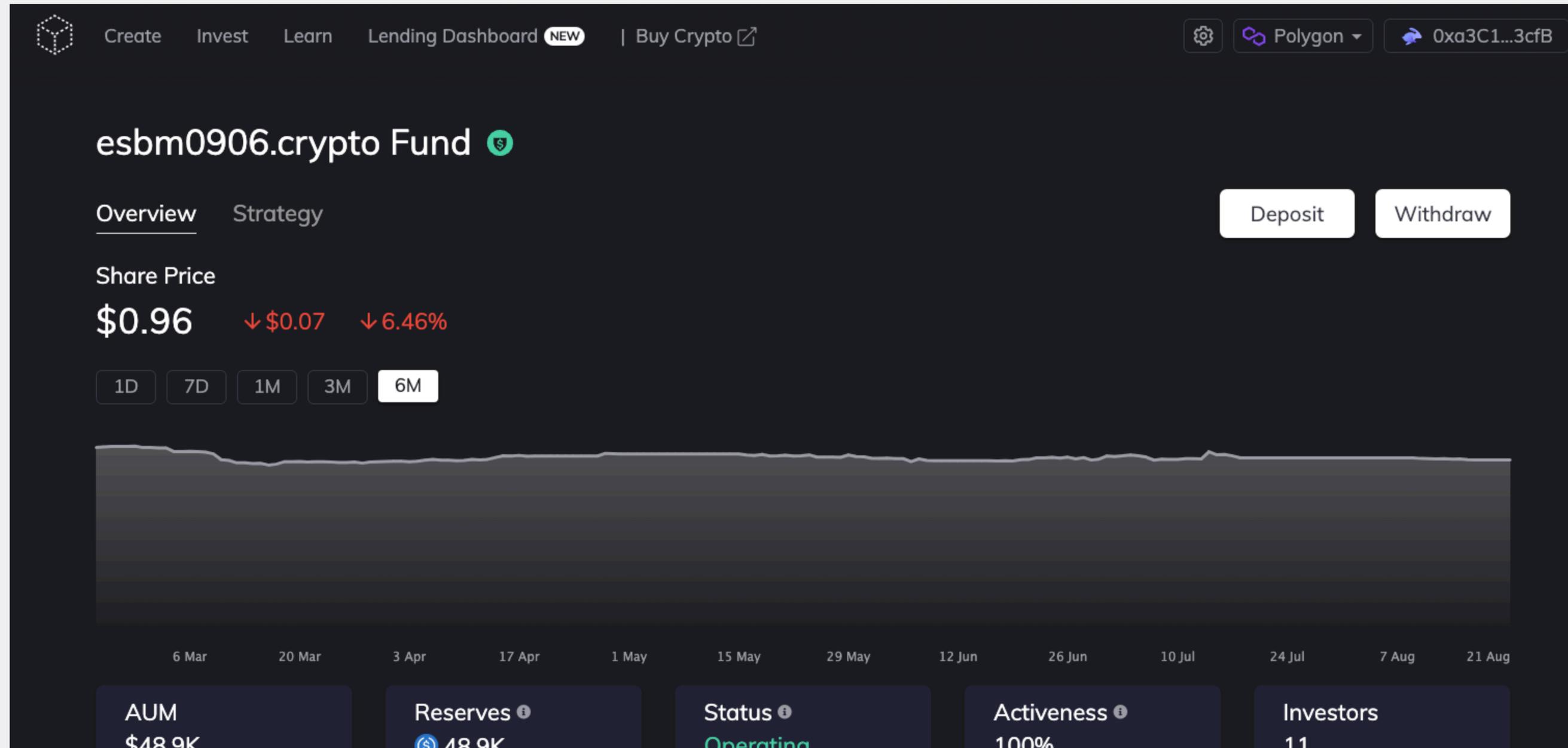
Asset	Amount	Balance
AAVE	10.020040080160320641	-
CRV	100.200400801603206412	-
ETH	1.002004008016032064	-
WBTC	0.1002004	-
aEthDAI	4833.68	-
Estimate point received	981	-

Step	From	To	Amount
1. Multi Swap (Uniswap V3)	ETH, WBTC, AAVE, CRV	USDC	4833.68
2. Swap Token (Paraswap)	USDC	DAI	4833.68
3. Deposit (Aave V3)	DAI	aEthDAI	4833.68

Web3 血淚談 - Furucombo

#	Name	Performance	↓ AUM	My Balance
1	stETH Pool Curve	3.03% APY	1.89B	-
2	3Crv Pool Curve	0.15% APY	774.4M	-
3	Frax Pool Curve	0.11% APY	577.92M	-
4	3Crypto Pool Curve	1.48% APY	209.75M	-
5	WISE / ETH Pool Uniswap V2	0.02% APY	112.06M	-
6	aIUSD Pool Curve	0.11% APY	105.52M	-

Web3 血淚談 - Furucombo



Web3 血涙談 - Furucombo

The screenshot displays the Furucombo Lending Dashboard. At the top, navigation links include 'Create', 'Invest', 'Learn', 'Lending Dashboard' (marked as 'NEW'), and 'Buy Crypto'. The user's account is identified as 'Ethereum' with address '0xa3C1...3cfB'. Filter tabs for 'All', 'Aave V2', 'Aave V3', 'Compound V2', and 'Compound V3' are visible. The main section is divided into two lending pools: Aave V2 and Aave V3. Each pool shows its utilization rate, health rate, and net APY. Below these, there are sections for 'Total Supply' and 'Total Borrow' with associated 'Deposit', 'Withdraw', 'Borrow', and 'Repay' buttons. Detailed tables for assets and borrows are provided for each pool, listing the asset name, balance in both crypto and fiat, and the APY. For Aave V2, assets include ETH (0.01023 ETH, \$1,670.5, 1.17% APY) and sUSD (0.00000004619 sUSD, \$0.9991, 1.6% APY). For Aave V3, borrows include DAI (0.508 DAI, \$0.9997, 13.11% APY) and USDC (1.523 USDC, \$0.9924, 4.03% APY). Each borrow entry includes buttons for 'Debt swap', 'Leverage', and 'Deleverage'.

Aave V2 Lending | 14.33% Utilization | 7.28 Health Rate | 0.49% Net APY

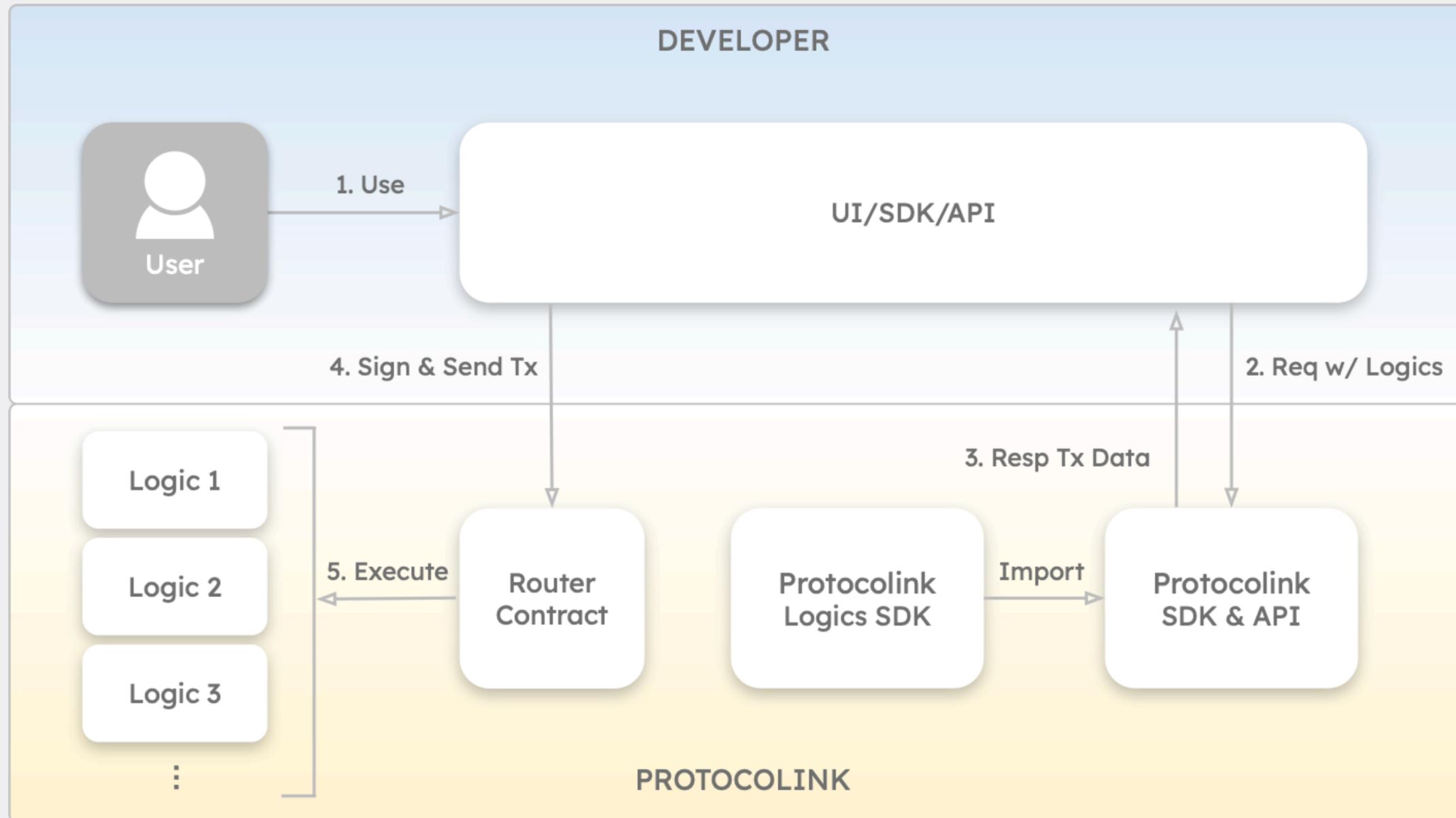
Total Supply \$17.09 | Deposit | Withdraw | Total Borrow \$2.02 | Borrow | Repay

Assets	Supply Balance	APY	
ETH	0.01023 ETH \$1,670.5	1.17%	Collateral swap
sUSD	0.00000004619 sUSD \$0.9991	1.6%	Collateral swap

Assets	Borrow Balance	APY	
DAI	0.508 DAI \$0.9997	13.11%	Debt swap Leverage Deleverage
USDC	1.523 USDC \$0.9924	4.03%	Debt swap Leverage Deleverage

Aave V3 Lending | 52.68% Utilization | 1.96 Health Rate | 2.21% Net APY

Web3 血涙談 - Protocolink



Web3 血淚談 - Soji

- 數位背包 / Digital Backpack
- 數位收藏品專用
- 2023/9 上線

Web3 血淚談



Web3 血淚談



Web3 血淚談 - 工作經驗

- 速度超快、資訊量超大、沒有休息時間
- 第一天就全球化
- 非常透明
- 非常有成就感

Web3 血淚談 - 募資經驗

- 速度
- 對象
- 資料準備
- 流程

Web3 血淚談 - token round の好

- 融資速度很快
- 不用浪費時間證明自己
- 國際化投資人
- 投資人可以是內行人
- 讓團隊體驗到 IPO 的感覺
- 歡迎來到未來世界

Web3 血淚談 - token round の壞

- 未來融資困難
- 公司決策的尷尬
- 團隊士氣凝聚

Q & A

工商時間

- Anomaly Network
- ETHTaipei
 - 2024/4 @ Taipei
 - ethtaipei.org